

CATALYST EQUITY RESEARCH REPORT TM

Weekly Research Highlighting Activist Investments



O L S H A N Schulte Roth&Zabel





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HIGHLIGHTING ACTIVIST INVESTMENTS

Week Ending March 3, 2017

SYMBOL	COMPANY	INVESTOR
ADHD	Alcobra Ltd	Brosh Capital
AKAO	Achaogen, Inc.	Robert Duggan
ARNC	Arconic, Inc.	Elliott Associates
BWLD	Buffalo Wild Wings	Marcato Capital
CPSH	CPS Technologies Corp	Horton Capital Partners
СТО	Consolidate Tomoka Land	Wintergreen Advisers
DECK	Deckers Outdoor Corporation	Red Mountain Capital
DEPO	DepoMed, Inc.	Starboard Value
ENTL	Entellus Medical	Discovery Group
FSTR	LB Foster Co	Legion Partners
GM	General Motors	Greenlight Capital
IDSY	ID Systems, Inc.	Emancipation Capital
IMI	Intermolecular, Inc.	Raging Capital
RCII	Rent-A-Center, Inc.	Engaged Capital
SIFI	SI Financial Group	Clover Partners
SYNL	Synalloy Corporation	Privet Fund
TNGO	Tangoe, Inc.	Ancord Advisors; Engine Capital
TRNC	Tronc, Inc.	California Capital Equity
VPG	Vishay Precision Group	Nokomis Capital

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Alcobra Ltd. (ADHD)

Activist Investor: Brosh Capital

Investor Info		Catalyst Info	
Shares % Outstanding Cost Basis	3,003,069 10.9% 0.99	Catalyst: On March 27, 2017 Brosh Capital increased its ownership from 9.4% to 10.9%	
Company Info		Comment: On February 2, 2017 Brosh Capital disclosed a 7.5% stake in ADHD	
Share Price	1.14 N/A	On February 24, 2017 Brosh Capital increased its ownership from 7.5% to 9%	
Revenue Market Cap Enterprise Value	N/A 32M -19M	On March 16, 2017 Brosh Capital sent a letter to the Chairman expressing concern with management's track	
Net Cash EBITDA	-19M 50M -25M	record, expense control and the company's corporate governance. Brosh also sent a request to the company to hold an Extraordinary General Meeting in order to elect 6 Brosh's nominees. https://www.sec.gov/Archives/edgar/data/1566049/000092189517000727/ex991to13da211247002_031617.htm	
52 wk. range EV/EBITDA	0.83 – 5.75 N/A	<u>mips.//www.sec.gov/Archives/eugu//uuu/1500049/00009210951700072//ex9511015uu21124/002_051017.mm</u>	
2.,2211011	10/11	O L S H A N Legal counsel to Brosh Capital	

Achaogen, Inc. (AKAO)

Activist Investor: Robert Duggan

Investor Info		Catalyst Info
Shares % Outstanding	2,035,888 5.7%	<u>Catalyst:</u> Duggan disclosed a 5.7% stake in AKAO
Cost Basis	20.22	
Company Info		
Share Price	25.16	
Revenue	42M	
Market Cap	900M	
Enterprise Value	782M	
Net Cash	121M	
EBITDA	-49M	
52 wk. range	2.69 - 27.79	OLSHAN Legal counsel to Robert Duggan
EV/EBITDA	Negative	

Arconic, Inc. (ARNC)

Activist Investor: Elliott Associates

Investor Info

Shares	58,556,969
% Outstanding	13.3%
Cost Basis	Not Avail

Company Info

Share Price	26.63
Revenue	21B
Market Cap	12.4B
Enterprise Value	17.8B
Net Cash	-6.2B
EBITDA	2.3B
52 wk. range	16.75 - 30.69
EV/EBITDA	7.8

Catalyst Info

<u>Catalyst:</u>

On March 27, 2017 Arconic issued a shareholder presentation outlining several reasons why shareholders should vote for its nominees. https://www.sec.gov/Archives/edgar/data/4281/000119312517096679/d556716ddefa14a.htm

Comment:

We initially covered ARNC on November 4, 2016 when Elliott disclosed a combined economic exposure to 9% of ARNC and stated that, following the recent separation from Alcoa, the stock is dramatically undervalued.

On November 15, 2016 Elliott increased its economic exposure from 9% to 10% including Stock, currently exercisable Options and other Derivatives.

On December 8, 2016 Elliott increased its economic exposure from 10% to 11.1%. On January 25, 2017 Elliott increased its economic exposure in ARNC to 12.0% (10.3% stock and 1.7% derivatives)

On February 1, 2017 Elliott sent a letter to shareholders detailing its dialogue with the company to-date, explaining the need for change, outlining the scope of opportunity, introducing its candidate for CEO, and introducing its five nominees https://www.sec.gov/Archives/edgar/data/4281/000092189517000133/dfan14a10168012_02012017.htm

On February 8, 2017 ARNC launched a website to communicate with shareholders regarding the 2017 annual meeting <u>www.arconic.com/global/en/investors/annual-meeting.asp</u>; ARNC issued a press release from its independent directors unanimously supporting the company's CEO. ARNC also issued a press release questioning Elliott's grasp of its business, highlighting Elliott's shifting data and valuation. Elliott sent a letter to the board questioning the CEO's track record.

On February 13, 2017 Elliott issued a press release renewing its call for Arconic's board to act in light of shareholder support.

https://www.sec.gov/Archives/edgar/data/4281/000092189517000317/dfan14a10168012_02132017.htm

On February 21, 2017 Elliott updated its proxy contest website <u>www.NewArconic.com</u> with additional information about its preferred CEO candidate

On February 23, 2017 Elliott sent a letter to the independent directors of Arconic laying out the track record of its preferred CEO candidate

https://www.sec.gov/Archives/edgar/data/4281/000092189517000468/dfan14a10168012_02232017.htm

On February 28, 2017 Elliott increased its ownership (through stock and options) to 13.3%

On March 1, 2017 Elliott revised its shareholder presentation (currently version 5) to correct previous errors

On March 2, 2017 Arconic added a new board member and issued a letter to shareholders from the independent directors reinforcing its support for the CEO. https://www.sec.gov/Archives/edgar/data/4281/000119312517067864/d277477ddefa14a.htm

On March 16, 2017 Elliott issued a press release demanding the company explain a transaction in August 2016 that was recently disclosed in the company's proxy statement. https://www.sec.gov/Archives/edgar/data/4281/000092189517000744/dfan14a10168012_03162017.htm



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Proxy Solicitor to Arconic

Strategy & Communications to Arconic

Legal counsel to Elliott Associates

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Buffalo Wild Wings, Inc. (BWLD)

Activist Investor: Marcato Capital

Investor Info

Shares	950,000
% Outstanding	5.2%
Cost Basis	Not Avail

Company Info

Share Price	152.75
Revenue	1.9B
Market Cap	2.7B
Enterprise Value	2.8B
Net Cash	-160M
EBITDA	297M
52 wk. range	122.25 - 175.10
EV/EBITDA	9.8

Catalyst Info

Catalyst:

On March 27, 2017 BWLD issued its preliminary proxy statement and announced two new director nominees, including the former President of McDonald's USA and one of Marcato's nominees

On March 28, 2017 BWLD filed its preliminary proxy statement. https://www.sec.gov/Archives/edgar/data/1062449/000093041317001241/c87879_prec14a.htm

Comment:

We initially covered BWLD on July 25, 2016 when Marcato disclosed a 5.1% "Active" stake in BWLD

On August 16, 2016 Marcato sent a letter and presentation to BWLD's CEO outlining several recommended changes, including (i) introduce fresh talent at the board and management level, (ii) apply greater focus on operational excellence, (iii) cease "emerging brands" growth plan, (iv) increase urgency, follow-though and accountability, (v) audit managerial decision tools and a reconciliation of business outcomes as compared to forecasts. <u>https://www.sec.gov/Archives/edgar/data/1062449/000091412116001415/ma20160815-sc13da1.htm</u>

On August 25 Marcato issued a presentation which includes Marcato's observations of BWLD's 2016 Analyst Day. <u>https://www.sec.gov/Archives/edgar/data/1062449/000091412116001427/ma35818487-sc13da2.htm</u>

On October 11, 2016 BWLD added three new directors to the board without engaging with Marcato, despite Marcato's attempt to discuss the board's composition for months.

On October 13, 2016 Marcato sent a letter to BWLD's Board demanding to obtain the Company's shareholder list which was initially requested on August 22, 2016. https://finance.yahoo.com/news/marcato-sends-letter-buffalo-wild-201800826.html

On December 6, 2016 Marcato sent a letter to BWLD franchisees expressing concern over management's lack of urgency, and suggested that substantial value can be created with a redesigned business strategy, which includes the franchise business model. <u>Www.WinningAtWildWings.com</u>

On February 6, 2017 Marcato nominated four candidates for election to the board and issued a press release outlining several issues that have plagued the company <u>https://www.sec.gov/Archives/edgar/data/1062449/000091412117000145/ma36561311-ex99_2.htm</u>

On February 21, 2017 Marcato issued a presentation outlining its case for replacing four directors. https://www.sec.gov/Archives/edgar/data/1062449/000091412117000275/ma36575379-dfan14a.htm

On March 8, 2017 Marcato issued a press release and presentation expressing concern about some BWLD managers selling shares over time. https://www.sec.gov/Archives/edgar/data/1062449/000091412117000359/ma36701664-dfan14a.htm.

BWLD responded with a statement that the sales from these managers, who received half of compensation in stock, was executed under a preexisting plan and that the company's stock performance is evidence of their focus on long-term value.



SPOTLIGHT

Proxy Solicitor to Buffalo Wild Wings

Strategy & Communications to Buffalo Wild Wings

CPS Technologies Corp (CPSH)

Activist Investor: Horton Capital

Investor Info

Shares	661,800
% Outstanding	5.01%
Cost Basis	2.18

Company Info

Share Price	1.48
Revenue	15M
Market Cap	19M
Enterprise Value	17M
Net Cash	3M
EBITDA	-0.6M
52 wk. range	1.07 - 2.39
EV/EBITDA	Negative

Catalyst Info

<u>Catalyst:</u>

On March 31, 2017 Horton Capital disclosed a 5% stake in CPSH and announced it had nominated 5 individuals for election to the board in early March.

In a March 31 letter, Horton praised CPSH for recently adopting a majority vote standard for the election of directors but expressed disappointment that the company will not proactively change its composition before this year's annual meeting. Citing a high level of insider ownership and the extraordinary amount of money the company is willing to spend to remain entrenched, Horton announced it is withdrawing its nomination notice -- but reemphasized the need for fresh talent at the board level. https://www.sec.gov/Archives/edgar/data/814676/000119312517104767/d257424dex998.htm

Comment:

We initially covered CPSH on December 22, 2016 when Horton Capital sent a letter to the Company's board urging them to be more proactive by making calculated investments in sales growth and cost reduction initiatives. The letter details an action plan that, if adopted, could increase value by 150% during the next twelve months. <u>http://thehortonfund.com/wp-content/uploads/2016/12/cpsbodletter121616Final.pdf</u>

O L S H A N	Legal counsel to Horton Capital
Innisfree M&A Incorporated	Proxy Solicitor to CPS Technologies

Consolidated Tomoka Land Co. (CTO)

Activist Investor: Wintergreen Advisers

Investor Info

Shares	1,553,075
% Outstanding	27.1%
Cost Basis	47.96

Company Info

Share Price	53.54
Revenue	71M
Market Cap	306M
Enterprise Value	464M
Net Cash	-158M
EBITDA	33M
52 wk. range	42.53 - 55.49
EV/EBITDA	14.2

Catalyst Info

Catalyst:

On March 27, 2017 CTO issued a press release from a long-term shareholder supporting the Company's nominees. Wintergreen filed its definitive proxy statement https://www.sec.gov/Archives/edgar/data/23795/000091957417003015/d7416712c_defc14a.htm

On March 29, 2017 CTO mailed a letter to shareholders seeking support for its nominees, highlighting Wintergreen's stressed fund and motives for gaining control without having a strategy for growth. http://www.businesswire.com/news/home/20170330005607/en/

Comment:

We initially covered CTO on November 23, 2015 when Wintergreen submitted a shareholder proposal requesting the company hire a financial adviser to examine a sale or liquidation of the company's assets.

On December 17, 2015 Wintergreen sent a letter to the independent directors reiterating its concerns about management and cited specific examples of failure at the senior management level including possible securities law violations <u>http://finance.yahoo.com/news/wintergreen-advisers-sees-possible-securities-174900642.html</u>

On January 12, 2016 Wintergreen sent a letter to CTO requesting the board expedite the sales process and maximize value for shareholders.

http://finance.yahoo.com/news/wintergreen-advisers-cites-sees-further-203600060.html

On April 6, 2016 Wintergreen announced plans to vote against the re-election of all 7 directors and for the hiring of an independent advisor to evaluate ways to maximize value.

On April 21, 2016 Wintergreen sent a letter to the board stating that the company's recent transactions are disruptive to an independent financial advisor's ability to identify and value the company's assets.

On November 15, 2016 Wintergreen nominated four people for election to the board

On January 4, 2017 we reported that CTO has disqualified Wintergreen's nominees for improperly submitting its director nomination proposal. Wintergreen is disputing the disqualification. <u>https://www.sec.gov/Archives/edgar/data/23795/000091957417000008/d7350492a_13d-a.htm</u>

On January 23, 2017 Wintergreen sent a letter to CTO urging the board to save significant shareholder expense by accepting Wintergreen's director nominations. If not, Wintergreen said it may call for a special meeting of shareholders

https://www.sec.gov/Archives/edgar/data/23795/000091957417000704/d7398999_13d-a.htm

On February 21, 2017 Wintergreen filed a lawsuit against CTO seeking to present a proposal to elect four directors to the board at the upcoming annual meeting. The lawsuit was subsequently dropped when CTO agreed to accept Wintergreen's nomination proposal.

On March 21, 2017 CTO filed its definitive proxy statement and mailed a letter to its shareholders seeking support for its 7 nominees <u>https://votecto.com/</u>



Strategy & Communications to Consolidated Tomoka



Proxy Solicitor to Consolidated Tomoka

Deckers Outdoor Corp (DECK)

Activist Investor: Red Mountain Capital

Investor Info		Catalyst Info
Shares % Outstanding Cost Basis	1,054,020 3.3% Not Avail	Catalvst: On March 28, 2017 Red Mountain sent a letter to DECK's board demanding the company explore a sale http://stream1.newswire.ca/media/2017/03/27/20170327_C1662_PDF_EN_918504.pdf
Company Info		Comment: On February 8, 2017 Marcato disclosed a 6% stake in DECK at an average cost of \$45.95/share
Share Price	58.32	
Revenue	1.8B	
Market Cap	1.9B	
Enterprise Value	1.8B	
Net Cash	234M	
EBITDA	218M	
52 wk. range	44.00 - 69.94	
EV/EBITDA	7.7	1

DepoMed Inc. (DEPO)

Activist Investor: Starboard Value Fund

Investor Info

Shares	6,015,000
% Outstanding	9.8%
Cost Basis	15.06

Company Info

Share Price	12.55
Revenue	456M
Market Cap	779M
Enterprise Value	1.3B
Net Cash	-542M
EBITDA	134M
52 wk. range	12.29 - 27.02
EV/EBITDA	14.9

Catalyst Info

Catalyst:

On March 29, 2017 DEP announced a new agreement with Starboard, which includes the appointment of a new CEO, three new directors, and a new Chairman. https://www.sec.gov/Archives/edgar/data/1005201/000110465917019825/a17-10098 18k.htm

Comment:

We initially covered DEPO on July 7, 2014 when Horizon Pharma offered \$29.25/share for DEPO

On July 21, 2014 Horizon increased its offer to \$33/share (valued approx. \$2B in stock and cash) and said DEPO indicated it would be more willing to discuss a deal at that price

On September 14, 2014 DEPO rejected Horizon's increased \$2.4B offer

On August 3, 2015 Horizon announced plans to remove and replace DEPO's directors through two special meetings

On September 24, 2015 Horizon Pharma reminded shareholders that the Sept. 30 special meeting to remove directors is fast approaching and disclosed a presentation outlining the benefits and considerations for combining the two companies. http://www.sec.gov/Archives/edgar/data/1005201/000119312515327920/d169393ddfan14a.htm

DEPO disputed the offer price, stating that the all-stock offer has a current value (as of Sept. 25, 2015) of \$21.64, not \$33/share.

On April 7, 2016 Starboard disclosed a 9.8% "active" economic stake in DEPO (through stock (6.8%) and cash-settled swaps) challenging the company on its plans to reincorporate from CA to DE, which effectively removes several shareholder rights to call a special meeting. Starboard initiated a process to call a special meeting to replace directors and issued a press release outlining its reasons why. http://www.sec.gov/Archives/edgar/data/1005201/000092189516004070/dfan14a06297185_04082016.htm

On May 3, 2016 Starboard presented several slides on DEPO at an investment conference highlighting the potential value of DEPO to an acquirer. <u>http://www.sec.gov/Archives/edgar/data/1005201/0000921895160043</u>38/ex991dfan14a06297185_050416.pdf

On May 26 Starboard demanded DEPO call a special meeting of shareholders to remove and replace six board members.

http://www.sec.gov/Archives/edgar/data/1005201/000092189516004689/dfan14a06297185_05262016.htm

On July 26, 2016 Starboard sent a letter to shareholders announcing the appointment of two new Pharmaceutical Executive advisors, who will join Starboard's director slate at a special meeting to elect directors.

https://www.sec.gov/Archives/edgar/data/1005201/000092189516005229/dfan14a06297185_07262016.htm

On September 19, 2016 Starboard delivered a letter to DEPO demanding they set a special meeting date (which the company subsequently announced is Nov 15) and issued a letter to shareholder reiterating its belief that a new board is required to represent the best interests of stockholders. https://www.sec.gov/Archives/edag//data/1005201/00009218951600573/dfan1/406297185_09102016.htm

https://www.sec.gov/Archives/edgar/data/1005201/000092189516005723/dfan14a06297185_09192016.htm

On October 19, 2016 DEPO entered into a settlement agreement with Starboard to appoint three new directors. https://www.sec.gov/Archives/edgar/data/1005201/000092189516005889/ex991to13da506297185_101916.htm

SHAN

Legal counsel to Starboard Value



Proxy Solicitor to Horizon Pharma

Entellus Medical (ENTL)

Activist Investor: Discovery Capital

Investor Info		Catalyst Info
Shares % Outstanding Cost Basis	1,857,794 8.5% 15.24	Catalyst: On March 28, 2017 Discovery disclosed it has increased its ownership from 7.5% to 8.5%
Company Info	10121	Comment: We initially covered ENTL on March 6, 2017 when Discovery disclosed a 6.5% stake
Share Price	13.61	On March 14, 2017 Discovery increased its ownership from 6.5% to 7.5%
Revenue	75M	
Market Cap	299M	
Enterprise Value	291M	
Net Cash	12M	
EBITDA	-24M	
52 wk. range	12.31 - 22.63	
EV/EBITDA	Negative	1

LB Foster Co (FSTR)

Activist Investor: Legion Partners

Investor Info		Catalyst Info
Shares % Outstanding Cost Basis	1,523,061 14.76% 13.06	Catalyst: On March 31, 2017 Legion increased its ownership from 13.2% to 14.76%
Company Info		<u>Comment:</u> We initially covered FSTR on December 24, 2015 when Legion disclosed a 9% "active" stake
Share Price Revenue Market Cap Enterprise Value Net Cash EBITDA 52 wk. range EV/EBITDA	12.50 484M 133M 258M -129M 20M 9.25 - 20.77 12.6	 On February 16, 2016 FSTR entered into an agreement with Legion to add one new board member. The board will expand by one member until the annual meeting and then reduce in size again by one member to a total of nine directors. <u>http://www.sec.gov/Archives/edgar/data/352825/000141588916004806/ex991-sc13da1_feb122015.htm</u> Legion increased its ownership from 9.6% to 11.91% since entering into a settlement agreement with FSTR on Feb 16, 2016 On March 9, 2017 Legion disclosed it had increased its ownership from 11.91% to 13.2%
		O L S H A N Legal counsel to Legion Partners

General Motors (GM)

Activist Investor: Greenlight Capital

Investor Info

Shares	~73,500,000
% Outstanding	~4.9%
Cost Basis	Not Avail

Company Info

Share Price	34.11
Revenue	166B
Market Cap	51B
Enterprise Value	116B
Net Cash	-63B
EBITDA	19.7B
52 wk. range	27.34 - 38.55
EV/EBITDA	5.9

Catalyst Info

Catalyst:

On March 28, 2017 GM rejected a Greenlight (4.9% through stock and options) proposal to split its common stock into two classes, one to receive dividends and one that would participate in all earnings growth. GM also announced Greenlight has nominated four candidates for election to the board. https://www.sec.gov/Archives/edgar/data/1079114/000090266417001796/p17-0921dfan14a.htm. Greenlight's presentation outlining the plan is at www.greenlightcapital.com

Comment:

We initially covered GM on February 10 when Harry Wilson announced he is representing several hedge funds (Taconic Capital, Appaloosa Management, HG Vora, Hayman Capital) seeking an \$8B share buyback and board representation at GM.

Appaloosa Management issued a statement supporting Wilson. <u>http://www.sec.gov/Archives/edgar/data/1006438/000119312515042259/d870166ddfan14a.htm</u>

On February 10 GM issued a statement commenting on the nomination notice <u>https://finance.yahoo.com/news/gm-statement-regarding-receipt-director-141900090.html</u>

On March 9, 2015 GM agreed to do a \$5B buyback and will avoid a proxy contest with Wilson's investment group

Schulte Roth&Zabel

Legal counsel to Greenlight Capital

ID Systems Inc. (IDSY)

Activist Investor: Emancipation Capital

1.905.949

Not Avail

13.9%

6.43

37M

88M

83M

2M

-5M

4.63 - 7.34

Negative

Investor	11110

% Outstanding

Company Info

Cost Basis

Share Price

Market Cap

Enterprise Value

Revenue

Net Cash

EBITDA

52 wk. range

EV/EBITDA

Shares

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		VST	

Catalyst:

On March 27, 2017 Emancipation disclosed it has increased its ownership to 13.9%

Comment:

We initially covered IDSY on April 4, 2014 when four incumbent directors announced they will not stand for reelection. Ken Ehrman, the Company's President and interim CEO, announced plans to reconstitute the board to set the Company on a new strategic path towards unlocking shareholder value.

On April 17, 2014 Ehrman nominated 5 candidates for election to the board.

On July 28, 2016 Emancipation Capital disclosed a 9.7% "active" stake and announced its belief that management should focus more on generating positive cash flow.

On September 27, 2016 Emancipation increased its ownership from 9.7% to 11.3% at an avg. cost of \$5.19/sh

Emancipation increased its ownership from 11.3% to 12.5%

OLSHAN

Legal counsel to Kenneth Ehrman

Intermolecular, Inc. (IMI)

Activist Investor: Raging Capital

Investor Info		Catalyst Info	
Shares % Outstanding Cost Basis	14,516,657 29.7% 2.36	<u>Catalyst:</u> On March 30, 2017 IMI increased the size of the board from six to seven directors and added one Raging Capital representative to fill the open position.	
Company Info		<u>Comment:</u> We initially covered IMI on July 1, 2015 when Raging Capital disclosed it had increased its ownership from	
Share Price Revenue	0.97 47M	19% to 22.9% and changed its filing status from "passive" to "active" investor	
Market Cap	47M 48M	On April 4, 2016 Raging Capital announced it had entered into discussions with IMI about board	
Enterprise Value	20M	representation.	
Net Cash	25M		
EBITDA	-3M	On May 27, 2016 one representative from Raging Capital joined the board of IMI	
52 wk. range	0.78 - 2.57		
EV/EBITDA	13.2	On August 12, 2016 Raging Capital increased its ownership from 22.9% to 27.3% following the announcement of a new CEO	
		On November 17, 2016 Raging Capital increased its ownership to 29.3% and on November 14, 2016 IMI disclosed it had entered into a Governance Agreement with RC to add one new director to the board. https://www.sec.gov/Archives/edgar/data/1311241/000092189516006170/ex991to13da407738041 111416.htm	
		O L S H A N Legal counsel to Raging Capital	

Rent-A-Center (RCII)

Activist Investor: Engaged Capital

Investor Info		Catalyst Info
Shares % Outstanding Cost Basis Company Info	8,983,609 16.9% 9.06	Catalvst: On March 28, 2017 RCII adopted a poison pill with a 15% trigger. On April 3, Engaged Capital filed its preliminary proxy statement seeking to elect three new directors to the board. https://www.sec.gov/Archives/edgar/data/933036/000119380517000549/e615977_prec14a-rac.htm
Share Price Revenue Market Cap Enterprise Value Net Cash EBITDA 52 wk. range EV/EBITDA	8.70 3.0B 462M 1.1B -629M 186M 7.76 - 16.37 6.1	Comment: On January 30, 2017 Engaged Capital disclosed a 9.9% stake in RCII On February 14, 2017 Engaged Capital sent a letter to RCII's board calling on them to immediately commence a strategic review process https://www.sec.gov/Archives/edgar/data/933036/000119380517000222/e615772_ex99-2.htm On February 23 Engaged announced it has nominated five candidates for election to the board and reiterated its demand that the Company hire a financial advisor to examine strategic alternatives. https://www.sec.gov/Archives/edgar/data/933036/00092189517000464/ex991to13da209455023_022317.htm On March 23, 2017 Engaged increased its ownership from 13.7% to 16.9%
		O L S H A N Legal counsel to Engaged Capital

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SI Financial Group (SIFI)

Activist Investor: Clover Partners

Investor Info		Catalyst Info
Shares % Outstanding Cost Basis	617,773 5.1% 14.23	Catalyst: Clover Partners disclosed a 5% stake in SIFI and announced plans to assert shareholder rights, with a goal of maximizing value.
Company Info		
Share Price	14.25	
Revenue	56M	
Market Cap	161M	
Enterprise Value	321M	
Net Cash	-154M	
EBITDA	N/A	
52 wk. range	12.30 - 16.23	
EV/EBITDA	N/A	1

Synalloy Corporation (SYNL)

Activist Investor: Privet Fund

Investor Info		Catalyst Info
Shares	948,997	<u>Catalyst:</u>
% Outstanding	10.9%	On March 31, 2017 Privet increased its ownership from 8.9% to 10.9%
Cost Basis	9.09	
		<u>Comment:</u>
Company Info		We initially covered SYNL on September 19, 2016 when Privet disclosed a 7.5% stake
Share Price	12.45	On March 17, 2017 Privet increased its ownership from 7.5% to 8.9%
Revenue	139M	
Market Cap	98M	
Enterprise Value	107M	
Net Cash	-9M	
EBITDA	1M	
52 wk. range	6.56 - 13.35	
EV/EBITDA	124.2	1

Tangoe, Inc. (TNGO)

Activist Investor: Ancora Advisors & Engine Capital

Investor Info

Shares	~1,575,000
% Outstanding	~4.0%
Cost Basis	Not Avail

Company Info

Share Price	5.22
Revenue	219M
Market Cap	206M
Enterprise Value	177M
Net Cash	31M
EBITDA	10M
52 wk. range	4.50 - 10.39
EV/EBITDA	18.4

Catalyst Info

Catalyst:

On March 27, 2017 Reuters reported that Ancora Advisors, Engine Capital and a third investor have formed an investment group with a combined 4% of the shares, and sent a letter to TNGO demanding a sale of the business.

Comment:

We initially covered TNGO on November 16, 2015 when Vector Capital disclosed a 10.05% stake for \$7.33/sh

On November 30, 2015 Clearlake Capital disclosed an 8.5% "active" stake in TNGO On January 8, 2016 Clearlake increased its ownership to 11.77% On January 19, 2016 Clearlake increased its ownership to 12.96% at an avg. \$7.69/share

On March 7, 2016 TNGO announce it will restate FY 2013, 2014 and 3 quarters of 2015

On March 18, 2016 Marlin Capital disclosed a 7.6% "active" stake in TNGO

On March 22. 2016 Clearlake Capital increased its ownership from 12.96% to 15.95% On April 14, 2016 Clearlake increased its ownership from 15.95% to 19.0%

On September 9, 2016 TNGO and Clearlake entered into a confidentiality agreement for the purpose of examining a potential larger investment in the company.

On December 29, 2016 Marlin Partners (10.4%) offered to acquire TNGO for \$7.50/share in cash.

On December 30, 2016 Clearlake Capital (14.78%) and Vector Capital (9.85%) teamed up and offered to acquire TNGO for \$7.00 per share.

On March 1, 2017 Marlin revised its offer to acquire TNGO from \$7.50/sh to formally offer \$6.50/sh in response to the company's request of final bids.

0	L	S	н	A	Ν	Legal counsel to Ancora/Engine Capital
Schulte Roth&Zabel				«Ζa	abel	Legal counsel to Marlin Partners

tronc, Inc. (TRNC)

Activist Investor: California Capital Equity

-173M

120M

5.6

8.76 - 17.93

Investor Info

Net Cash

EBITDA

52 wk. range

EV/EBITDA

Shares % Outstanding Cost Basis	3,625,000 26.7% Not Avail
Company Info	
Share Price	14.59
Revenue	1.6B
Market Cap	532M
Enterprise Value	679M

Catalyst Info

Catalyst:

On March 28, 2017 California Equity sent a letter to TRNC requesting that they be permitted to increase their ownership to 30%, and submitted a demand to inspect the company's books and records to investigate potential wrongdoing. https://www.sec.gov/Archives/edgar/data/1517764/000119312517099753/d359989dex995.htm

Comment:

We initially covered TRNC on August 26, 2016 when HG Vora disclosed a 14.9% "active" stake (9.9% equity and 5% derivatives) and said the company should consider a potential sale.

Catalyst Info

Vishay Precision Group (VPG)

Activist Investor: Nokomis Capital

Investor Info

Shares % Outstanding Cost Basis	1,944,030 15.9% 14.59	<u>Catalyst:</u> On March 27, 2017 VPG entered into an agreement with Nokomis to identify a mutually agreed upon independent director to join the board
Company Info		<u>Comment:</u>
		We initially covered VPG on February 25, 2016 when Nokomis Capital increased its ownership from 12.19%
Share Price	15.80	and disclosed a 13.1% "active" stake in VPG
Revenue	224M	
Market Cap	205M	On November 4, 2016 Nokomis increased its ownership from 13.1% to 15.6%
Enterprise Value	183M	
Net Cash	22M	On March 8, 2017 Ancora (2.0%) sent a letter to the board of VPG announcing that they've submitted a
EBITDA	26M	shareholder proposal to eliminate the company's' dual class stock. The letter also urges the company to either
52 wk. range	11.75-19.45	find a buyer or replace the CEO.
EV/EBITDA	7.1	http://www.ancora.ws/private/Ancora%20Letter%20to%20VPG%20Chairman%20March%208,%202017.pdf
		On March 10, 2017 GrizzlyRock (5.79% at an avg. \$16/share) issued a presentation stating that the company is
		undervalued and worth \$24/sh. The undervalued stock is due to poor strategy, subpar execution, ineffective
		management and a stagnant board.
		https://www.sec.gov/Archives/edgar/data/1487952/000110465917015873/a17-8163_1ex99d2.htm

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CATALYST EQUITY RESEARCH REPORT ™

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