

# Proxy Voting Fact Sheet

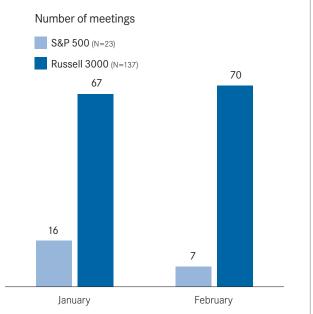
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#### **HIGHLIGHTS**

- For meetings that took place in January and February 2014, shareholder proposal volume declined compared with same period last year, possibly a sign that investor engagement continues to be fruitful for companies.
- The proportion of proposals that went to a vote increased versus last year, while omissions declined. Over the last couple of proxy seasons, activists have been introducing new topics to the voting ballot seeking sustainability reporting, proxy access, information about corporate political contributions, and the elimination of tax gross-ups and golden coffins. Data on the number of resolutions that went to a vote may indicate that proponents are refining the formulation of these new requests to reduce the likelihood of exclusion by management.
- Only two proposals requesting a political contribution policy went to a vote during the examined period, but their
  average support level was 37.7 percent—significantly higher than the 29.6 percent registered on this topic during
  the same period in 2013. If confirmed, this finding may indicate that the movement to expand this area of corporate
  disclosure is gaining momentum among investors.

#### Chart 1 Shareholder Meetings—by Index

During the January 1-February 28, 2014, period, 137 Russell 3000 companies held AGMs. During the same period, 23 S&P 500 companies held AGMs. Results of early meetings show that the volume of shareholder proposals is down compared to the same period last year, even though the number of meetings in both indexes is similar. During the same period in 2013, 141 Russell 3000 companies held meetings, and 24 S&P companies did so. As shown in Chart 3 and discussed on p. 3, the volume of proposals to date in 2014 is considerably lower: 24 versus 39 in the Russell 3000 (or a 38.5 percent decline) and 22 versus 33 in the S&P (-33.3 percent). It is too early in the proxy season to base any definitive conclusion on this finding. However, the continued effort by many companies to better engage with investors, especially after the introduction of mandatory say-on-pay votes, may explain this reduction.



Data include companies (including non-US) that held AGMs between January 1 and February 28, 2014. Results exclude special meetings and written consents

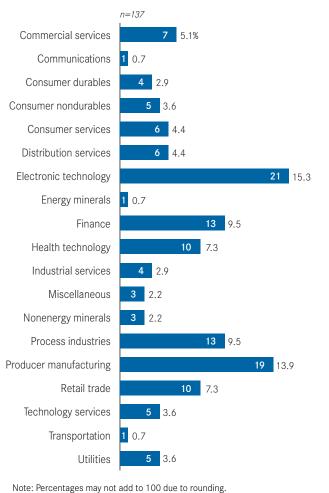
Source: The Conference Board/FactSet, 2014.



## Chart 2 Shareholder Meetings—by Industry (Russell 3000)

Russell 3000 companies that held AGMs during the period comprised 19 industries. Electronic technology companies had the greatest proportion of AGMs during the period, followed by companies in the producer manufacturing industry. The industries with the smallest proportion of meetings were communications, energy minerals, and transportation.

Number of meetings (percentage of total)



Source: The Conference Board/FactSet, 2014.

### Methodology

The *Proxy Voting Fact Sheet* examines shareholder proposals submitted to business corporations registered with the US Securities and Exchange Commission (SEC) that held their annual general shareholder meetings (AGMs) between January 1, 2014, and February 28, 2014, and, at the time of their AGM, were in the Russell 3000 Index. The analysis is based on data compiled by FactSet from public disclosures as of March 11, 2014.

Data reviewed in The *Proxy Voting Fact Sheet* include AGM volume; shareholder proposal volume, topics, sponsorship, and voting results; and results of shareholder votes on management say-on-pay proposals.

Proponent types considered in the sponsorship analysis reflect the categorizations used by FactSet LionShares. Shareholder proposal subjects considered in the subject analysis are executive compensation; corporate governance; social and environmental policy; and a fourth, all-inclusive "other" category comprising resolutions on director nomination, mergers and acquisitions transactions, asset divestitures, or other value maximization proposals. The discussion of voting results is integrated with information on shareholder proposals that did not receive a vote because sponsors withdrew them, management decided to omit them from the voting ballot, or for an undisclosed reason. Omission figures indicate that the company was granted no-action relief from the staff of the SEC in connection with the exclusion of a shareholder proposal from its proxy materials, in reliance on Rule 14a-8 under the Securities Exchange Act of 1934. Data on withdrawn proposals is limited to publicly available information or information provided to FactSet by the proponent or issuer.

Aggregate data on shareholder proposals are examined and segmented based on business industry and company size (as measured in terms of market capitalization). In addition, to highlight differences between small and large companies, in some instances, findings in the Russell 3000 sample are compared with those regarding companies that, at the time of their AGMs, were in the S&P 500.

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#### Chart 3 Voted, Omitted, and Withdrawn Shareholder Proposals—by Index

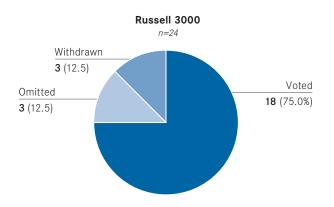
As shown in Chart 3, 18 of the 24 proposals submitted by shareholders to Russell 3000 companies that held meetings during the period, or 75.0 percent, went to a vote. Of the remaining six proposals, three were withdrawn and three were omitted (12.5 percent each). The percentages were similar among the S&P 500: 16 of the 22 proposals submitted went to a vote (72.7 percent), three were omitted, and three were withdrawn (13.6 percent each).

For both indexes, the proportion of voted proposals is higher than last year. For the same period in 2013, roughly 54 percent of the 39 proposals submitted at Russell 3000 companies went to a vote, while 45.5 percent of the 33 proposals at S&P companies went to a vote. The percentage of omissions for the January–February 2014 period is much lower compared to the same period in 2013: 12.5 percent in the Russell 3000 and 13.6 percent

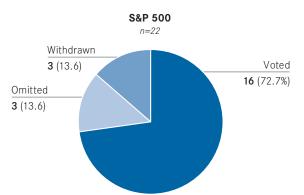
in the S&P, compared to 35.9 percent and 45.5 percent, respectively. The high number of omissions registered in the 2013 proxy season was possibly due to the shift by activist investors to new types of requests (such as those seeking proxy access, a policy on political contributions, or the elimination of questionable pay practices); many of those proposals were excluded from the voting ballot by management based on noncompliance with securities laws. The preliminary data on omissions in 2014 may show that investors are receptive to interpretive guidance issued by the SEC and are coalescing around the most appropriate formulation of these new requests.

In both indexes, the proportion of withdrawals for the period (12.5 percent in the Russell 3000 and 13.6 percent in the S&P) is slightly higher than for the same period last year (10.3 percent and 9.1 percent, respectively).

Number of shareholder proposals (percentage of total)



*Note:* Totals may not add to 100 percent due to rounding. *Source:* The Conference Board/FactSet, 2014.

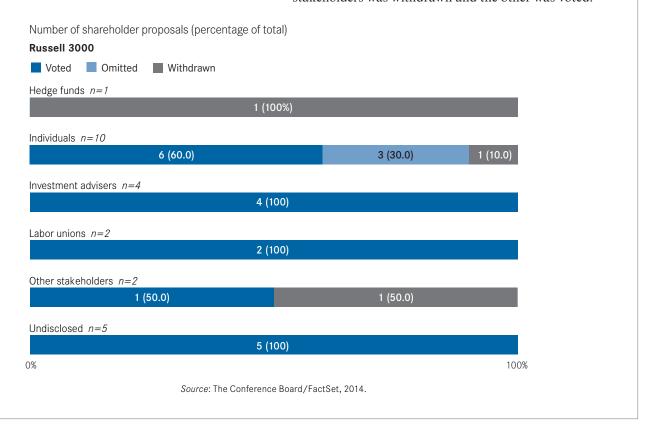


#### Chart 4 Voted, Omitted, and Withdrawn Shareholder Proposals—by Sponsor

Individuals filed the most shareholder proposals at Russell 3000 companies (10, or roughly 42 percent of the 24 submitted). Sponsors for five proposals were not disclosed, while investment advisers sponsored four proposals (16.7 percent). None of the proposals at Russell 3000 companies with meetings during the January–February period were submitted by pension funds, corporations, religious groups, mutual fund managers, named stockholders, or other institutions.

During the same period in 2013, public pension funds submitted 9 of the 39 proposals at Russell 3000 companies, and religious groups filed two.

In the Russell 3000, six of the ten proposals sponsored by individuals were voted, one was withdrawn, and three were omitted (the only omissions for the period). The only proposal sponsored by a hedge fund was withdrawn. All four of the proposals sponsored by investment advisers were voted, while one proposal submitted by other stakeholders was withdrawn and the other was voted.

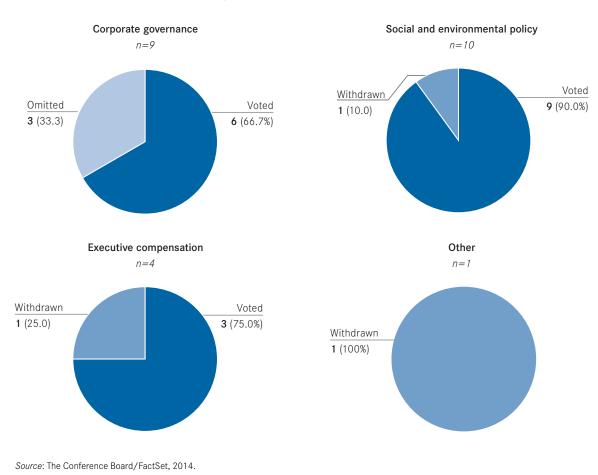


#### Chart 5 Voted, Omitted, and Withdrawn Shareholder Proposals—by Subject

For the early meetings, the bulk of proposals introduced at Russell 3000 companies related to social/environmental policy (10, or 41.7 percent of the total submitted) and corporate governance (9, or 37.5 percent). All but one of the social/environmental proposals during the period went to a vote (see Table 3, p. 7 for vote details). One animal rights proposal submitted to Tyson Foods, Inc. was withdrawn. Of the nine voted proposals, three related to sustainability reporting; the rest were evenly split among health issues, human rights, and political issues.

Six of the nine governance proposals were voted, while three, each submitted by a different individual (Deere & Company, D.R. Horton, Inc., and Walgreen Co.), were omitted. Three of the four executive compensation proposals submitted were voted, while one was withdrawn. The only proposal in the all-inclusive "other" category—a nonbinding proposal submitted by Carl Icahn's hedge fund, High River Limited Partnership, asking Apple Inc. to increase its stock buyback program in 2014—was withdrawn after proxy advisory firm ISS recommended against it.<sup>1</sup>

Number of shareholder proposals (percentage of total)



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<sup>&</sup>quot;Carl C. Icahn Issues Open Letter to Apple Shareholders," February 10, 2014 (www.sec.gov/Archives/edgar/data/320193/000092846414000013/aaplpx14a6g021014.htm).

#### Shareholder Proposals—by Topic

Tables 1–3 show the number of proposals voted for each topic within each of the subjects considered, as well as the *for* votes as a percentage of votes cast and as a percentage of shares outstanding. There were no voted proposals in the "other" category during the examined period. (For a description of the subject categories, see Methodology on page 2).

On average, shareholder proposals on corporate governance had the highest average percentage of *for* votes as a percentage of votes cast (44.0 percent). Within that subject, the highest average shareholder support (64.9 percent) was for a proposal seeking to eliminate supermajority vote requirements at Costco Wholesale Corp. (Table 2). The only other governance proposal to win majority support during the period sought to change from plurality to majority voting for director elections at Rockwell Automation Inc.

Table 1 Shareholder Proposals on Executive Compensation—Average Voting Results, by Topic

Topic	Voted	As a pe	ercentage of vo	tes cast	As a percentage of votes outstanding					
	proposals	For	Against	Abstain	For	Against	Abstain	Non Votes		
Recoup incentive pay ("clawback")	1	36.4%	62.5%	1.0%	26.7%	45.9%	0.8%	13.0%		
Require equity retention period	1	27.5	71.8	0.6	19.3	50.3	0.4	15.1		
Limit (vote on) severance agreements ("golden parachutes")	1	40.6	57.1	2.4	35.0	49.2	2.0	6.2		
Subject average	3	34.8	63.8	1.3	27.0	48.5	1.1	11.4		

Note: Percentages may not add up to 100 due to rounding.

Source: The Conference Board/FactSet, 2014.

Table 2 Shareholder Proposals on Corporate Governance—Average Voting Results, by Topic

Topic	Voted	As a pe	ercentage of vo	tes cast	As a percentage of votes outstanding					
	proposals	For	Against	Abstain	For	Against	Abstain	Non Votes		
Change from plurality to majority voting	1	62.2%	35.0%	2.8%	44.4%	25.0%	2.0%	12.2%		
Eliminate supermajority vote requirements	1	64.9	34.7	0.4	45.8	24.5	0.3	13.6		
Include shareholder nominee in company proxy (proxy access)	2	23.8	75.3	0.9	16.3	45.4	0.6	20.1		
Separate chairman/CEO	1	29.6	69.5	0.8	22.7	53.2	0.6	10.1		
Other corporate governance issues	1	39.2	59.8	1.0	28.8	43.9	0.7	13.0		
Subject average	6	44.0	54.9	1.2	31.6	38.4	0.8	13.8		

Note: Percentages may not add up to 100 due to rounding.

Source: The Conference Board/FactSet, 2014.

Social and environmental policy proposals had the highest average proportion of *against* votes as a percentage of votes cast (73.5 percent). None of those proposals won majority support; however, support for the two political issues proposals that went to a vote averaged 37.7 percent (Table 3).

That is significantly higher than the average of 29.6 percent for two political issues proposals voted during the same period in 2013 and, if confirmed in the coming months, may indicate that investors increasingly recognize the importance of transparency on corporate political contributions.

Table 3 Shareholder Proposals on Social/Environmental Policy—Average Voting Results, by Topic

Topic	Voted	As a pe	ercentage of vo	tes cast	As a percentage of votes outstanding					
	proposals	For	Against	Abstain	For	Against	Abstain	Non Votes		
Health issues	2	4.7%	83.4%	11.9%	3.8	66.7%	9.5%	6.5%		
Human rights	2	2.7	94.6	2.7	1.5	51.7	1.5	25.1		
Political issues	2	37.7	47.0	15.3	26.9	33.6	10.9	14.4		
Sustainability reporting	3	18.3	68.9	12.8	14.5	49.2	9.2	14.3		
Subject average	9	15.9	73.5	10.7	11.7	50.3	7.8	15.1		

Note: Percentages may not add up to 100 due to rounding.

Source: The Conference Board/FactSet, 2014.

#### Say-on-Pay Management Proposals—Voting Results

All 120 of the Russell 3000 companies that reported detailed vote results during the January–February 2014 period won majority support for their say-on-pay proposals. Only two companies (Emulex Corporation and Nuance Communications, Inc.) received shareholder support of less than 70 percent (widely viewed as the threshold to avoid further scrutiny by proxy advisory firms). Nuance Communications failed to win majority support for its SOP proposal in 2013.

Table 4 Say-on-Pay Management Proposals—Voting Results

2/18/14

1/23/14

1/21/14

2/26/14

1/24/14

1/14/14

Pass

Pass

Pass

Pass

Pass

Pass

Overall, for votes as a percentage of votes cast averaged 94.3 percent, higher than the average of 90.8 percent for the 109 companies reporting results for meetings during the same period in 2013. Vote results for one company that held a SOP vote during the period (J & J Snack Foods Corp.) were pending or not disclosed as of March 11, 2014 (Table 4).

Company	Meeting	Proposal	As a percentage of votes cast			As a percentage of shares outstanding				
	date	result	For	Against	Abstain	For	Against	Abstain	Nonvotes	
Accenture plc	1/30/14	Pass	96.3%	3.1%	0.6%	58.3%	1.9%	0.4%	3.4%	
Actuant Corporation	1/14/14	Pass	98.4	1.2	0.5	89.9	1.1	0.4	2.9	
Acuity Brands, Inc.	1/7/14	Pass	98.0	1.5	0.5	85.8	1.3	0.5	4.9	
Air Products and Chemicals, Inc.	1/23/14	Pass	85.7	13.9	0.4	71.2	11.5	0.4	6.8	
Alico, Inc.	2/28/14	Pass	99.2	0.7	0.1	78.8	0.5	0.1	14.8	
Analogic Corporation	1/21/14	Pass	95.1	4.6	0.3	88.9	4.3	0.3	3.5	
Apple Inc.	2/28/14	Pass	95.7	3.0	1.3	52.3	1.7	0.7	25.1	
Ashland Inc.	1/30/14	Pass	96.7	1.9	1.5	81.1	1.6	1.2	6.3	
Atmos Energy Corporation	2/5/14	Pass	96.5	2.8	0.7	70.1	2.0	0.5	17.9	
Atwood Oceanics, Inc.	2/19/14	Pass	97.7	1.9	0.3	83.8	1.7	0.3	6.1	
AVANIR Pharmaceuticals, Inc.	2/12/14	Pass	95.2	4.3	0.5	43.8	2.0	0.2	41.3	
Beacon Roofing Supply, Inc.	2/12/14	Pass	98.0	1.6	0.3	90.5	1.5	0.3	4.7	
Beazer Homes USA, Inc.	2/6/14	Pass	98.4	1.0	0.6	56.2	0.6	0.4	21.8	
Becton, Dickinson and Company	1/28/14	Pass	96.7	2.2	1.1	74.0	1.7	0.8	10.1	
Brooks Automation, Inc.	2/5/14	Pass	81.9	17.5	0.6	66.3	14.2	0.5	9.5	
Cantel Medical Corp.	1/9/14	Pass	94.3	2.2	3.5	79.0	1.8	3.0	6.8	
Capitol Federal Financial, Inc.	1/21/14	Pass	96.8	2.3	0.9	81.9	2.0	0.7	10.9	
Central Garden & Pet Company	2/10/14	Pass	97.9	1.8	0.3	51.1	0.9	0.1	11.1	
Charter Financial Corporation	2/19/14	Pass	97.2	2.3	0.4	64.7	1.6	0.3	28.7	
Coherent, Inc.	2/26/14	Pass	97.6	2.3	0.1	89.3	2.1	0.1	5.2	
Commercial Metals Company	1/30/14	Pass	97.8	2.0	0.2	81.1	1.7	0.2	8.2	
Costco Wholesale Corporation	1/30/14	Pass	98.7	0.8	0.5	69.6	0.6	0.3	13.6	
Courier Corporation	1/21/14	Pass	92.9	6.5	0.6	76.4	5.4	0.5	12.4	

97.3

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**Cubic Corporation** 

Deere & Company

Diamond Foods, Inc.

Dawson Geophysical Company

Destination Maternity Corp.

D.R. Horton, Inc.

Table 4 Say-on-Pay Management Proposals—Voting Results

Company	Meeting	Proposal -		centage of v		As a pe			
	date	result	For	Against	Abstain	For	Against	Abstain	Nonvote
Digi International Inc.	1/27/14	Pass	99.0	1.0	0.0	81.2	0.8	0.0	9.1
Dolby Laboratories, Inc.	2/4/14	Pass	96.6	3.3	0.0	95.1	3.3	0.0	0.8
Emerson Electric Co.	2/4/14	Pass	95.8	3.1	1.1	68.4	2.2	0.8	14.4
Emulex Corporation	2/6/14	Pass	58.3	40.5	1.2	44.3	30.8	0.9	14.5
Energizer Holdings, Inc.	1/27/14	Pass	93.7	3.1	3.2	72.5	2.4	2.5	9.8
ESCO Technologies Inc.	2/5/14	Pass	98.3	1.5	0.1	91.3	1.4	0.1	3.5
Fair Isaac Corporation	2/11/14	Pass	98.5	1.3	0.3	86.0	1.1	0.2	5.1
Family Dollar Stores, Inc.	1/16/14	Pass	96.3	3.5	0.2	79.1	2.9	0.2	5.2
Franklin Covey Company	1/24/14	Pass	96.7	3.2	0.1	66.6	2.2	0.0	21.3
Franklin Financial Corp.	2/25/14	Pass	99.1	0.8	0.1	77.2	0.6	0.1	14.5
Geospace Technologies Corporation	2/6/14	Pass	97.9	2.1	0.1	87.8	1.8	0.1	6.2
Greif, Inc.	2/24/14	Pass	97.2	0.4	2.5	79.5	0.3	2.0	n/a
Griffon Corporation	1/30/14	Pass	70.5	13.6	15.9	64.8	12.5	14.6	3.6
Haynes International, Inc.	2/24/14	Pass	97.2	0.7	2.1	92.4	0.7	2.0	2.0
Headwaters Incorporated	2/27/14	Pass	96.8	2.6	0.5	59.4	1.6	0.3	21.1
Hillenbrand Inc.	2/26/14	Pass	97.0	1.4	1.6	78.1	1.1	1.3	9.3
Hutchinson Technology Incorporated	1/30/14	Pass	93.5	5.5	1.0	43.5	2.6	0.4	42.8
Ingles Markets, Incorporated	2/11/14	Pass	97.3	0.1	2.6	88.9	0.1	2.4	n/a
Insteel Industries, Inc.	2/12/14	Pass	97.8	1.5	0.7	84.6	1.3	0.6	5.9
Integrated Silicon Solution, Inc.	2/11/14	Pass	98.3	1.0	0.7	79.1	0.8	0.5	12.0
INTL FCStone Inc.	2/27/14	Pass	93.4	6.6	0.1	68.7	4.8	0.0	17.0
Intuit Inc.	1/23/14	Pass	82.1	17.7	0.2	69.7	15.1	0.1	5.4
Jabil Circuit, Inc.	1/23/14	Pass	99.2	0.6	0.2	76.7	0.5	0.1	11.1
Jack In The Box Inc.	2/14/14	Pass	97.8	2.1	0.1	86.3	1.9	0.1	5.3
Jacobs Engineering Group Inc.	1/23/14	Pass	94.3	5.3	0.4	71.5	4.0	0.3	11.4
Johnson Controls, Inc.	1/29/14	Pass	95.4	3.2	1.5	74.9	2.5	1.2	10.6
Johnson Outdoors Inc.	2/26/14	Pass	99.3	0.7	0.1	95.1	0.6	0.1	1.6
Landauer, Inc.	2/20/14	Pass	73.4	25.0	1.6	58.0	19.8	1.3	n/a
Lindsay Corporation	1/27/14	Pass	93.5	4.5	2.1	68.2	3.3	1.5	13.0
Liquidity Services, Inc.	2/27/14	Pass	92.2	7.4	0.4	73.8	5.9	0.3	8.7
Luby's, Inc.	1/24/14	Pass	98.7	0.9	0.4	77.4	0.7	0.3	9.3
MarineMax, Inc.	2/26/14	Pass	98.9	0.9	0.1	85.1	0.8	0.1	10.5
Matthews International Corporation	2/20/14	Pass	94.2	3.7	2.1	76.1	3.0	1.7	7.8
Meridian Bioscience, Inc.	1/22/14	Pass	95.2	3.9	0.8	79.7	3.3	0.7	10.5
Meritor, Inc.	1/23/14	Pass	94.6	4.2	1.1	71.2	3.2	0.9	10.9
Meta Financial Group, Inc.	1/27/14	Pass	94.0	5.4	0.6	63.5	3.6	0.4	n/a
Micron Technology, Inc.	1/23/14	Pass	95.6	4.2	0.0	71.5	3.2	0.4	n/a
Microsemi Corporation	2/11/14	Pass	97.1	2.9	0.2	89.9	2.6	0.0	2.6
•			78.9		4.2				44.7
Mitek Systems Inc.	2/19/14	Pass		16.8		33.6	7.2	1.8	
Monsanto Company	1/28/14	Pass	96.9	2.2	0.9	77.4	1.8	0.7	6.5
MSC Industrial Direct Co., Inc.  MTS Systems Corporation	1/16/14 2/11/14	Pass	99.4	0.4	0.1	97.5	0.4	0.1	0.7 9.6

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Table 4 Say-on-Pay Management Proposals—Voting Results

Company	Meeting date	Proposal -	As a percentage of v			·		shares outs	
		result	For	Against	Abstain	For	Against	Abstain	Nonvotes
Mueller Water Products, Inc.	1/29/14	Pass	98.5	0.5	1.0	73.4	0.4	0.7	14.1
Multimedia Games Holding Company, Inc.	1/30/14	Pass	98.3	0.3	1.4	78.2	0.2	1.1	11.3
MWI Veterinary Supply, Inc.	2/12/14	Pass	98.4	0.4	1.1	89.1	0.4	1.0	5.2
NASB Financial, Inc.	1/28/14	Pass	96.6	1.9	1.5	79.4	1.5	1.2	10.9
NCI Building Systems, Inc.	2/25/14	Pass	99.9	0.1	0.0	91.6	0.0	0.0	4.5
New Jersey Resources Corporation	1/22/14	Pass	95.2	3.8	1.0	65.5	2.6	0.7	16.4
Nordson Corporation	2/25/14	Pass	97.9	1.7	0.4	86.0	1.5	0.3	4.8
Nuance Communications, Inc.	2/3/14	Pass	50.5	49.1	0.5	31.2	30.3	0.3	21.2
Nutraceutical International Corporation	1/27/14	Pass	81.2	14.5	4.3	63.7	11.4	3.4	12.9
Oshkosh Corporation	2/4/14	Pass	98.1	1.6	0.3	84.5	1.4	0.2	6.2
Patriot Transportation Holding, Inc.	2/5/14	Pass	99.5	0.5	0.1	80.2	0.4	0.1	16.8
Penford Corporation	1/30/14	Pass	94.3	4.8	1.0	80.8	4.1	8.0	8.8
Plexus Corp.	2/12/14	Pass	90.9	8.8	0.3	78.6	7.6	0.3	8.2
Post Holdings, Inc.	1/30/14	Pass	91.5	1.3	7.2	78.7	1.1	6.2	6.1
Powell Industries, Inc.	2/26/14	Pass	99.3	0.5	0.2	90.0	0.4	0.2	n/a
Pure Cycle Corporation	1/15/14	Pass	99.2	0.5	0.3	61.0	0.3	0.2	26.3
Quanex Building Products Corporation	2/27/14	Pass	96.1	3.5	0.4	87.2	3.1	0.4	n/a
Raymond James Financial, Inc.	2/20/14	Pass	98.7	1.2	0.1	78.1	1.0	0.1	n/a
Rock-Tenn Company	1/31/14	Pass	98.4	1.5	0.2	80.5	1.2	0.1	6.9
Rockwell Automation, Inc.	2/4/14	Pass	96.0	2.4	1.6	70.3	1.8	1.2	10.7
Rockwell Collins, Inc.	2/6/14	Pass	95.5	2.8	1.7	72.1	2.1	1.2	11.4
Sally Beauty Holdings, Inc.	1/30/14	Pass	97.6	0.9	1.5	90.0	0.8	1.4	3.6
Sanderson Farms, Inc.	2/13/14	Pass	98.8	1.2	0.1	84.6	1.0	0.1	6.8
Schnitzer Steel Industries, Inc.	1/29/14	Pass	75.9	23.9	0.1	57.7	18.2	0.1	n/a
Sirona Dental Systems, Inc.	2/19/14	Pass	98.5	1.5	0.0	87.7	1.3	0.0	4.6
Sonic Corp.	1/16/14	Pass	99.0	0.9	0.1	83.9	0.7	0.1	9.4
Spectrum Brands Holdings, Inc.	1/28/14	Pass	97.7	1.9	0.4	89.5	1.8	0.3	n/a
Sterling Bancorp	2/20/14	Pass	93.5	3.7	2.8	72.0	2.8	2.2	13.7
Straight Path Communications, Inc.	1/16/14	Pass	99.2	0.2	0.6	87.3	0.1	0.6	6.8
Super Micro Computer, Inc.	2/13/14	Pass	98.1	1.4	0.4	82.3	1.2	0.4	11.0
SurModics, Inc.	2/4/14	Pass	95.4	3.5	1.1	75.6	2.8	0.8	12.5
TD Ameritrade Holding Corporation	2/12/14	Pass	94.1	3.1	2.8	85.9	2.8	2.5	3.2
Tetra Tech, Inc.	2/27/14	Pass	98.0	1.9	0.1	77.6	1.5	0.1	7.3
TFS Financial Corporation	2/20/14	Pass	88.9	11.0	0.1	83.3	10.3	0.1	4.3
The Greenbrier Companies, Inc.	1/8/14	Pass	94.1	2.2	3.7	72.9	1.7	2.9	12.4
The Laclede Group, Inc.	1/30/14	Pass	95.2	2.3	2.4	64.6	1.6	1.7	17.2
The Scotts Miracle-Gro Company	1/30/14	Pass	98.2	1.3	0.5	88.7	1.2	0.4	4.1
The Valspar Corporation	2/19/14	Pass	96.1	3.4	0.5	82.6	2.9	0.4	6.8
Tyson Foods, Inc.	1/31/14	Pass	98.8	1.0	0.2	91.9	0.9	0.2	1.9
UGI Corporation	1/30/14	Pass	94.9	4.1	1.0	74.7	3.3	0.2	n/a
Universal Technical Institute, Inc.					5.3	80.6		4.6	
Varian Medical Systems, Inc.	2/19/14 2/20/14	Pass Pass	92.8 93.3	1.9 6.3	0.4	72.6	1.7 4.9	0.3	6.0 7.7

continued on the next page

Table 4 Say-on-Pay Management Proposals—Voting Results

Company	Meeting	Proposal .	As a percentage of votes cast			As a percentage of shares outstanding			
	date	result	For	Against	Abstain	For	Against	Abstain	Nonvotes
Visa Inc.	1/29/14	Pass	97.4	2.3	0.3	71.3	1.7	0.2	7.7
Walgreen Co.	1/8/14	Pass	96.6	2.8	0.6	67.6	2.0	0.4	15.1
Washington Federal, Inc.	1/15/14	Pass	98.3	0.9	0.8	79.5	0.7	0.6	n/a
Wesco Aircraft Holdings, Inc.	1/28/14	Pass	99.7	0.2	0.1	94.0	0.2	0.1	1.9
Whole Foods Market, Inc.	2/24/14	Pass	97.1	1.9	1.0	71.3	1.4	0.7	13.0
Woodward, Inc.	1/22/14	Pass	92.8	5.9	1.3	77.3	4.9	1.1	10.4
Zep Inc.	1/7/14	Pass	71.2	10.2	18.6	60.8	8.7	15.9	7.9
Averages			94.3%	4.4%	1.3%	75.6%	3.4%	1.0%	10.6%

Note: Percentages may not add up to 100 due to rounding. Results do not include 1 proposal at J & J Snack Foods Corp. which was reported as pending/not disclosed as of March 11, 2014.

Source: The Conference Board/FactSet, 2014.

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#### **Proxy Voting Fact Sheet**

The *Proxy Voting Fact Sheet* is the result of a collaboration between The Conference Board and FactSet. The *Fact Sheet* 



is updated on a bimonthly basis in March, May, and July of each year and complements *Proxy Voting Analytics*, a comprehensive annual benchmarking report on the proxy voting season released in the fall. Download *Proxy Voting Analytics* (2009-2013) at www.conference-board.org/proxy2013.

Unless specifically noted, the *Fact Sheet* data are compiled by FactSet and drawn from public disclosure. To access the underlying database, which is updated daily, and retrieve management and shareholder proposals, no-action letter requests, and voting results regarding individual companies, please visit <a href="https://www.conference-board.org/proxyvoting">www.conference-board.org/proxyvoting</a>.

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Melissa Aguilar is a researcher in the corporate leadership department at The Conference Board in New York. Her research focuses on corporate governance and risk issues, including succession planning, enterprise risk management, and shareholder activism. Aguilar serves as executive editor of *Director Notes*, a bimonthly online publication published by The Conference Board for corporate board members and business executives that covers issues such as governance, risk, and sustainability. She is also coauthor of *CEO Succession Practices* and *Proxy Voting Analytics*. Prior to joining The Conference Board, she reported on compliance and corporate governance issues as a contributor to *Compliance Week* and *Bloomberg Brief Financial Regulation*. Aguilar previously held a number of editorial positions at SourceMedia Inc.

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